

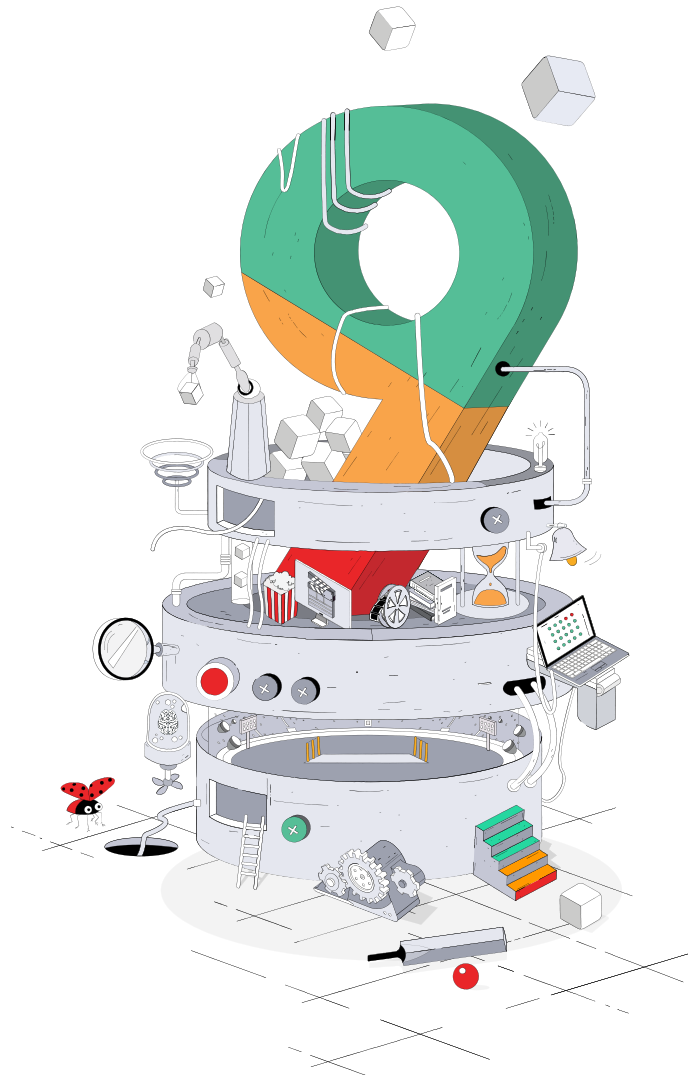
Last9

Probo Cuts Monitoring Costs by 90% with Last9



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Introduction

Probo is an opinion trading platform where users can invest based on their viewpoints on various topics such as sports, entertainment, economy, and finance.

The platform allows users to trade on real events, offering features like market orders and the ability to exit trades to manage losses and maximize profits. Probo emphasizes responsible trading, providing news and insights to help users make informed decisions.

Growing Pains

Lack of Single Pane

Single point of monitoring and correlation becomes difficult with multiple tools like New Relic and Cloudwatch

Prohibitive Pricing

Each tool with its multi-metric pricing model becomes expensive and unpredictable

Vendor Lock-in

Proprietary layers in the stack make portability and experimenting with emerging technologies difficult

With a growing user base, Probo's monitoring stack was getting expensive for the engineering team to maintain. While traffic on a normal day would hover around 200K requests per minute, the platform would see jumps of >2.5x in short durations and reach 2.5M requests per minute during peak moments of an IPL cricket match.

While New Relic's volume-and-user-based pricing is predictable, it can go out of hand very quickly. And, AWS Cloudwatch's per-query pricing would make them optimize their dashboards when they should ideally be focusing on their system health and scaling components like RDS, ElastiCache, and EKS.



As they looked at options to optimize their costs, they were also keen to move to a platform built on Open Standards that allows them to have a single pane of observability in the future.

As a small SRE team managing the infrastructure, making developers self-sufficient was another goal the Probo team was trying to achieve. This means the monitoring tool should be embraced by everyone in the team instead of being controlled by only a few.

The Last9 Advantage

No Cost Surprises

Predictable single-metric billing mode based on the number of samples ingested

Open Standards

Prometheus and OpenTelemetry compatible data warehouse

GitOps Workflows

Declarative workflow for alerting and dashboard automation for every team

Excellent Support

An engineering team that talks to its customers and is aligned with their outcomes

Embracing Open Standards from day one and building Last9 Levitate to be compatible with Prometheus and OpenTelemetry allows us to not only be cost-effective but also support a large ecosystem of integrations and tools for our customers. Getting started with Levitate takes only 5 minutes with the OpenTelemetry integrations support.



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Levitate took away the toil of setting up monitoring that works flawlessly at scale, and that too, with high cardinality data. We had one less thing to worry about and could focus on serving our user base during the peak moments.

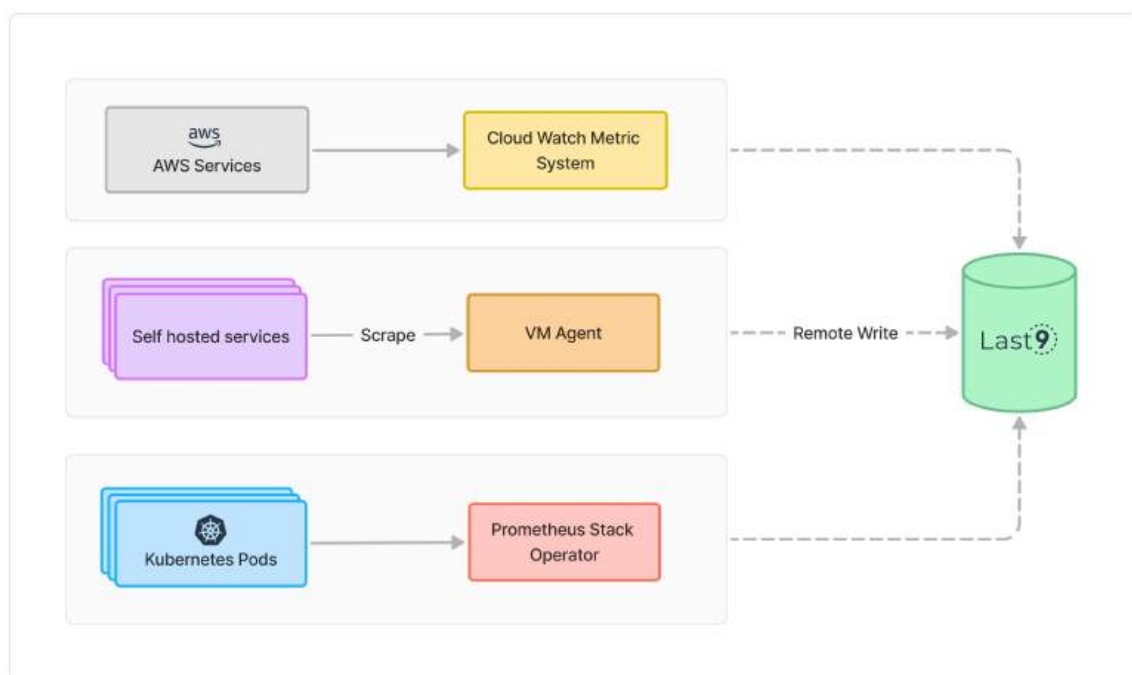


Ashish Garg
CTO

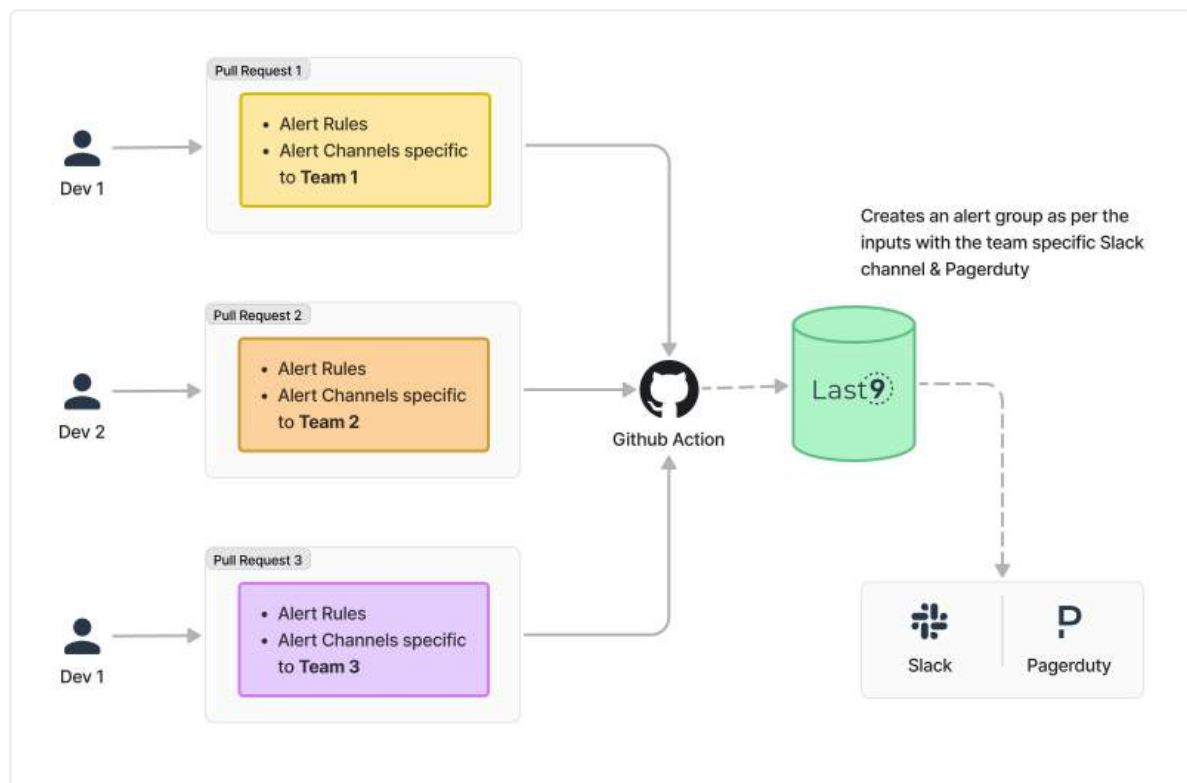
Seeing engineering teams optimize for cost instead of granular monitoring pains us at Last9. This is why we have a simple single-metric billing model based on the number of events ingested. That's it. No per-user charge. No per-query charge. We want you to be able to freely read the data that you've written and use it for alerting

Our existing customer base, including Disney+ Hotstar and Clevertap, which uses Levitate to monitor large-scale live-streaming events like the Indian Premier League and Cricket World Cup tournaments, also faces the same challenges of sudden spikes in traffic as seen by Probo's platform.

This gave their engineering team the confidence to go ahead with Levitate as their monitoring and alerting tool.



Their AWS services send data to Levitate via CloudWatch Metric Stream, while vmagent scrapes the self-hosted services and remote writes the metrics data to Levitate. A Prometheus Operator spins up and manages service discovery and ingestion from Kubernetes.



Each team uses Declarative Alerting via IaC to automate alerting and keep it updated via service discovery — a pull request is raised and changes are applied via GitHub Actions. As part of the automation YAML, the teams are also able to declare team-specific Slack and PagerDuty channels. One of the principles listed on their engineering blog is “high agency, always” and this allows them to democratize alerting across the engineering team and not be limited to the platform team.





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Automation, automation, automation. That's how we work at Probo and Levitate's Alert Studio just fits like a glove into that workflow. Reliable, easy to integrate, and exceptional customer support.



Aditya Chowdhry
Platform Lead

⚡ Key Results

Cost Effective

Ability to scale monitoring to peak traffic and get granular without pricing headaches

Single Pane of Observability

Reduced MTTD by correlation of data between services from across platforms

Democratized Alerting

GitOps workflow seamlessly fits in existing developer experience

With all relevant data coming into Last9 Levitate, the Probo engineering team now has a bird's eye view of their system's main components in a master dashboard, allowing them to get to the root cause faster. Maintaining a large set of alerting rules, especially in today's ephemeral cloud environment, is improved by automating the rules to be created and deleted as the service discovery is updated.

Having replaced Probo's current stack for infrastructure monitoring, Levitate's compatibility with OpenTelemetry now unlocks application performance monitoring as well as the next phase of a single pane of observability.

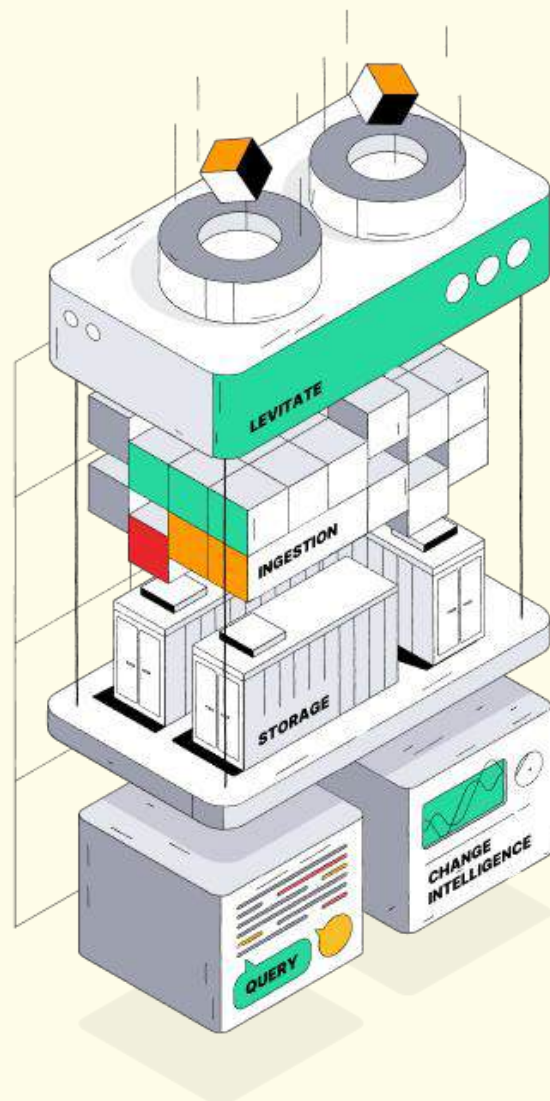


Bring Your Own Cloud Model

Levitate comes with a Bring Your Own Cloud (BYOC) model - we can deploy in our customers' cloud directly offering all the features Levitate comes with.

Levitate is currently the bedrock for the customers' entire infrastructure.

With optimized auto-tiered storage, warehousing control levers, and availability guarantees, we've reduced the toil of managing a time series database and the engineering overheads that come with it — something seldom factored in while calculating the cost of running your own Observability team.



About Us

Last9 is a monitoring platform to improve Reliability in large-scale cloud-native environments. We take away the toil of managing a time series database by taming High Cardinality data, reducing alert fatigue, and dramatically reducing monitoring costs.

Levitate is our time series metrics & events warehouse designed for scale and high cardinality. Our warehousing capabilities provide necessary control levers to ensure cost-efficient data growth management, surpassing traditional storage solutions.

Established in 2020, Last9 emerged from years of experience and work operating and overseeing global infrastructure systems. Last9 is headquartered in California, and has raised its Series A from Sequoia Capital, among others.

To know more about us, visit last9.io, or reach out to us on Twitter [@last9io](https://twitter.com/last9io).

